

Look & Listen lia sophia purse game

The purpose of this game is to keep your guests entertained while they listen to and interact with you and hear all the information they need to about making a purchase, booking a show or becoming an advisor with lia sophia jewelry!

What you need: One suit of a deck of cards, tickets, chips or play auction money and a prize to give away.

Rules: First guest to have something on them, in their purse or in their possession, shouts it out, will get one card or whatever you decide to use.

How to win: Guest who possesses the most cards (or auction money or chips) at the end of the presentation wins. If there is a tie and you are using cards, whoever has the highest card, wins. If you are using tickets, put them in a basket and have the hostess pull the winner.

The Purse Game

L = Lia sophia - Lia sophia has been in business for 35 yrs. We are a stable company that was previously known as Lady Remington. Victor Kiam passed away and gave the business to his son, Tory in 2003 and he re-named the business after his 2 daughters, Lia and Sophia.

G = Lifetime Replacement Guarantee - Return within 45 days and you may get a refund. Return or exchange item within 120 days and will not cost anything. After 120 days, \$5.00 handling fee per item. If being returned after 120 days due to breakage, company will include a \$5.00 gift certificate in return for the handling fee as a thank you for your troubles.

C = Customer Save Plan - Pick 3 and your highest priced is 1/2 off.

M = Monthly special - Each and every month lia sophia offers a Monthly Customer Special in addition to our CSP.

T = Terrific Hostess Plan - Our average hostess earns anywhere from \$150 to \$300 in free jewelry as well as discounted jewelry too!

B = Booking your own show. Did everyone get to roll the dice and write that number on the top of their wish list when they first came in? GREAT! I have a wonderful deal for you to help your friend earn the most free jewelry possible, you see, when our hostess has 10 orders and 2 bookings, she will earn DOUBLE the amount of jewelry credit!! So, to help our hostess out, I am offering you any item up to \$100 for the number you rolled on your dice!! Yes, you heard me right ladies!

P = Payment - We accept cash, check (made payable the Advisor) visa, mastercard and discover.

D = Delivery - Orders are all sent to the hostess and she will distribute all the jewelry to the customers. Orders usually arrive within 7 days from the time the order is submitted. Our jewelry is also Designer influenced -Yurman, Tiffany's, Brighton etc.

S = Shipping & Handling is a flat \$3.80 per order regardless if you purchase one item or 10 items!!

A = Actual size - all our jewelry in the catalog is photographed at actual size.

W = Wish list - Everyone has a wish list in the front of their catalog. Please write your name, address, phone number and e-mail address. While everyone is getting their wish list out, ask who has the most cards and present them with a gift!

*Refer to separate **Guest List Notes Cheat Sheet** to go over wish list with the guests.