

# lia sophia purse game

The purpose of this game is to keep your guests entertained while they listen and interact with you and hear all the information they need to about making a purchase, booking a show or becoming an advisor with lia sophia jewelry!

**What you need:** A deck of lia sophia cards for the Purse Game. For the Deal or No Deal Mini Purse Game, you will need 17 mini purses with slips of paper in them. 5 with "win a prize" and 12 with "book a show".

**Rules:** First guest to have something in their own purse beginning with the letter I say gets a card.

**How to win:** Person with the most cards at the end wins a prize from the Advisor.

## The Purse Game

**L** = Lia sophia - Lia sophia has been in business for 35 yrs. We are a stable company that was previously known as Lady Remington. Victor Kiam passed away and gave the business to his son, Tory in 2003 and he re-named the business after his 2 daughters, Lia and Sophia.

**G** = Lifetime Replacement Guarantee - Return within 45 days and you may get a refund. Return or exchange item within 120 days and will not cost anything. After 120 days, \$5.00 handling fee per item. If being returned after 120 days due to breakage, company will include a \$5.00 gift certificate in return for the handling fee as a thank you for your troubles.

**P** = Payment - We accept cash, check (made payable to ME) visa, mastercard and discover.

**D** = Delivery - Orders are all sent to the hostess and she will distribute all the jewelry to the customers. Orders usually arrive within 3-5 days from the time the order is submitted. Our jewelry is also *Designer influenced* -Yurman, Tiffany's, Brighton etc. *Dress for Success* is the charity that lia sophia supports. It is a nonprofit organization that helps economically challenged women get back on their feet. Those women can go to a Dress for Success location and get clothes and accessories to wear on an interview. Everything is completely free.

**S** = Shipping & Handling is a flat \$3.80 per order regardless if you purchase one item or 10 items!!

**A** = Actual size - all our jewelry in the catalog is photographed at actual size except for the middle section of the catalog, the Kiam Collection.

**W** = Wish list - Everyone has a wish list in the front of their catalog. Please write your name, address, phone number and e-mail address. There are also some questions below that for you to answer.

**C** = Customer Save Plan - Pick 3 and your highest priced is 1/2 off.

**M** = Monthly special - Each and every month lia sophia offers a Monthly Customer Special in addition to our CSP. This month's special is \_\_\_\_\_.

**T** = Terrific Hostess Plan - Our average hostess earns anywhere from \$150 to \$300 in free jewelry as well as discounted jewelry too, however, I am going to demonstrate what a typical hostess gets for hosting a lia sophia party! You can Stack the Hostess here if you choose.

**B** = Booking your own show. Did everyone get to roll the dice and write that number on the top of their wish list when they first came in? GREAT! I have a wonderful deal for you to help your friend earn the most free jewelry possible, you see, when our hostess has 10 orders and 2 bookings, she will earn DOUBLE the amount of jewelry credit!! So, to help our hostess out, we are going to play Deal or No Deal! Have everyone pick a mini purse that has either (book a party or free gift) slip of paper in the purse. Explain the deal or no deal and the # they rolled. See separate Game Flyer.

**O** = Opportunity. You can play the "ask me" game here or you can give a quick blurb about why you joined LS and that if they want more information they can get a free informational packet at checkout.